

International College of Financial Planning



Bachelor of Business Administration
Financial Planning | Entrepreneurship



SUPER SPECIALITY
PROFESSIONAL EDUCATION

Valuable Education. Invaluable Careers.

ICoFP – A PIONEER IN SUPER SPECIALISED EDUCATION

International College of Financial Planning (ICoFP) is one of India's leading educational institutions specializing in financial services education. The College was established in the year 2002 to initiate an entirely new platform for imparting cutting edge financial education to the future finance professionals.

ICoFP is promoted by Bajaj Capital Group. Bajaj Capital is India's oldest and largest investment services firm over last five decades and has served a million plus Indian Investors across the world. Bajaj Capital has played a key role in introducing Financial Planning Certification Program, the CFP[™] mark in India. It is also the co-founder of Financial Planning Standards Board (FPSB) India.

ICoFP has highly distinguished, professionally experienced & rigorously trained set of faculty members. Faculty members are leading practitioners as well as academic scholars of distinction known for their teaching skills who bring to the classroom a wealth of knowledge and corporate experience.



Our Association



Award & Recognition



Best Finance College
2019 award by ET-Now



Best
Education Brands 2017
awarded by
The Economic Times



Outstanding
Business-School 2011
awarded by
Star News



India's leading
Business-School 2010
awarded by
Dun & Bradstreet



Best
Finance College 2009
awarded by
Business Sphere Magazine



Rated as 2nd best
Financial Course in Country 2007
awarded by
India Today Aspirer

Undergraduate Programs



BBA in Financial Planning





Making Super Successful Finance Careers



BBA in Entrepreneurship

Creating Next Generation Startup Entrepreneurs

BBA in Financial Planning

-  3yr program with industry exposure.
-  Incorporate global curriculum of CFP^{cm}.
-  CFP^{cm} Certification valid in 26 countries.
-  On the job last semester.



Program Objective

- ✓ To make you the most sought after graduates for Banking & Financial Services Industry
- ✓ To make you an expert professional on financial markets, investments, tax planning, insurance, financial planning etc
- ✓ To develop the competency, skills and knowledge required to manage investments , portfolios an wealth for your clients

Career Path After BBA- Financial Planning

- ✓ Work with leading banks, wealth management companies, financial planning firms, portfolio management companies etc
- ✓ Work with Mutual Funds, Insurance, NBFCs, Stock Broking, Fintech Startups,
- ✓ Build your own business in Financial Planning & Wealth Advisory Space

Course Framework

The program is taught by the faculty who are leaders of the management education space and have been successful finance professional themselves. Hence it leads you to a very practical education and real world exposure.

The program is spread over 6 Semesters as below.

Semester I

Introduction to Financial Markets & Financial Planning
Fundamentals of Financial Accounting
Marketing Management I
Economic Fundamentals
Statistics for Business Management
Entrepreneurial Business Management
Information Technology I

Semester III

Business Ethics
Organizational Behaviour
Principles and Practices of Banking
Tax Planning and Estate Planning
Information Technology II
Personality Development I

Semester V

Commodities Market
Retirement Planning & Employee Benefits
Behavioural Finance
Advanced Financial Planning
Financial Plan Construction
Commercial Credit

Semester II

Marketing Management II
Cost & Management Accounting
Business Law
Environmental Science
Investment Planning
Business Communication
Introduction to Financial Management





Semester IV

Retail Banking
Equity Derivatives
Risk Analysis and Insurance Planning
Currency Derivatives
Mutual Funds
Sales Management and Consumer Centricity
Personality Development II

Semester VI




Dissertation

BBA in Entrepreneurship




-  3yr program with real world startup exposure.
-  Curriculum based on global Entrepreneurship Program.
-  Startup ideation and pitching to investors.
-  Internship with successful startups & unicorns.



Program Objective

-  To make you gain invaluable real-world context of company founders with ventures at different stages of growth
-  To build your knowledge with deep insight into a range of topics, from ideas to investment, incubators, legal issues & terminology
-  Consolidate your learning, work on your ideas, create MVP of your start up, pitch to investors, raise funding and take it to next level

Career Path After BBA- Entrepreneurship

-  Transfer your start up ideas into a reality and set up your own start up venture to be a real entrepreneur
-  Work with start ups and unicorns across any industry of your choice and build your professional career
-  Join an innovative company and stand out with your disruptive ideas and succeed

Course Framework

The program is taught by the faculties who are leaders of the management education space and have been successful entrepreneurs themselves. Hence it leads you to a very practical education and real world exposure.

The program is spread over 6 Semesters as below.

Semester I

Introduction to Entrepreneurship
Fundamentals of Financial Accounting
Marketing Management I
Economic Fundamentals
Statistics for Business Management
Entrepreneurial Business Management
Information Technology Application

Semester III

Business Ethics
Team & Culture Building
Incubator Support System in India
Digital Marketing
Business Plan Creation
Brand called "I"

Semester V

Project Management
Startup Valuation
Business Plan Execution
Psychological Aspect of Entrepreneurship
Personality Development

Semester II

Marketing Management II
Cost & Management Accounting
Law for Entrepreneurs
Environmental Science
Taxation
Business Communication
Corporate Finance

Semester IV

Introduction to Business Strategy
Business Registration and Compliance
Fundraising for Startup
Working Capital Management
Sales Management & Consumer Centricity
Supply Chain Management

Semester VI

Dissertation

Why Choose ICoFP

- Y Super Specialised education leading you to super specialised careers
- Y Best Finance College Award - 2019 ET Now
- Y Best Education Brands - 2017 by The Economic Times
- Y India's Leading Business School - 2010 by Dun & Bradstreet
- Y Best Finance College - 2009 by Business Sphere Magazine
- Y 2nd Best Finance Course in India - 2007 by India Today Aspire Magazine
- Y Best PG Program in Finance & Risk Management - The Week Magazine
- Y Best Paper Award - National Research Conference AIMA
- Y Presented a paper "Financing Indian Infrastructure through In Design Resources and Technology" in National Seminar on "Managing Finance during Crisis organized by ITS, Ghaziabad : Rishi Taparia, Faculty (Finance)
- Y Presented a paper "M & A : A Derivative of Economic growth or a bellwether for Economic change" organized by MDU, Rohtak : Prof. Ankur Kulshrestha
- Y ICoFP student Sonam Dua's paper on Nifty Tracking was presented at the International Accounting Conference, Paris



Eligibility for Admission

- Y Passed XII or equivalent course in any discipline from any recognized Board / Council / University with minimum 50% marks.
- Y Qualifying the INET / SSBAT and Personal interview Test.

Documents Required

- Y 10th class marksheet and passing certificate.
- Y 10+2 class marksheet and passing certificate.
- Y School Character Certificate
- Y Medical fitness certificate

Scholarship

Merit based & Alumni Scholarship thru Shri K K Bajaj Foundation

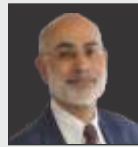
Financial Assistance

Tie up with Banks for Loan Assistance

Star Faculty



Dr. Vinod Kumar, CFA
Ph.D., DBF, M.Phil., AFP, NCFM
Modules (AMFI, Dealers,
Derivatives)



Prof. Vinod Kaul
PGDBA (IIM Ahmedabad)
B.Sc.(Hons.)



Prof. Kushal Bhateja
CFA®, FRM, CFP
Ex- Prebon Yamane, ICICI Pru
AMC



Prof. Gulbash Duggal
Ph.D. scholar in Design Education
MBA in Marketing & HR
B. Des. (Suffells University, USA)



Prof. Neeraj Gupta
CFA®, MBA in Finance,
Ex - ICICI, IDBI and Standard
Chartered Bank



Prof. Rishi Mehra
CFA, MBA, CTM, LIFA, IFRA, RIA,
CEO-Corporate Partners®



Prof. Madhu Sinha
CFP^{CM} IRDA, AMFI Certified,
Associate in Insurance from
Insurance Institute of India



Prof. Dinesh Gupta,
CFP^{CM} IRDA, AMFI Certified,
Associate in Insurance from
Insurance Institute of India



Prof. Rishi Taparia
PGDBM (Finance), MA(Eco.) ICWAI,
B.Com.(H)

Life Beyond Academics



Our Recruiters

BajajCapital **Edelweiss** Ideas create, values protect

ICICI PRUDENTIAL ASSET MANAGEMENT **WNS** Empowering Your Enterprise

HDFC BANK

Students Placed in 500+ Companies

RELIGARE **AURUM** Trust is Everything **KPMG**

EY Building a better working world **ICICI** **Moody's ANALYTICS** **PERFECT RESEARCH** DELIVERING PERFECTION **ICRA**

Axience **Deloitte.** **Standard Chartered** **aranca** **CARE Ratings** Professional Risk Optimizer

AURUM Trust is Everything **IIFL** **CIANS ANALYTICS** **CENTRUM** Four aim to our only target

SBI MUTUAL FUND A PARTNER FOR LIFE **EVALUESERVE** **Ameriprise Financial** **BLACKROCK**

activitas **Indiabulls** **Gartner** **IHS Markit** **DBS**

FINEDGE AFFORDITY IN WEALTH CREATION & FINANCIAL PLANNING **DUFF & PHELPS** **HUM FAUJI** **ADITYA BIRLA FINANCIAL SERVICES** **BARCLAYS**

Client Associates Private Wealth Management **L&T Financial Services** **MOTILAL OSWAL** Asset Management **RELIANCE CAPITAL**

.....and many more.



“If you want something new,
you have to stop doing
something old.”

Peter Drucker
Management Coach & Author

International College of Financial Planning,
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